

Get hired in this legal market

Non-Billable Hours

By [NANCY MACKEVICH GLAZER](#)

Nancy Mackevich Glazer is the manager of Legal Launch LLC. The goal of Legal Launch is to connect lawyers with exceptional career opportunities and to bring top legal talent to law firms, corporations and other legal organizations.

Think counter-intuitively. Think about your job search from the potential employer's point of view.

Adapt your cover letter and resume to their needs. If there's an actual job posting, take each bullet and describe how you successfully addressed each similar concern.

Listen well during your interview. What do they need? Give clear-cut examples of how you have delivered in identical scenarios.

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